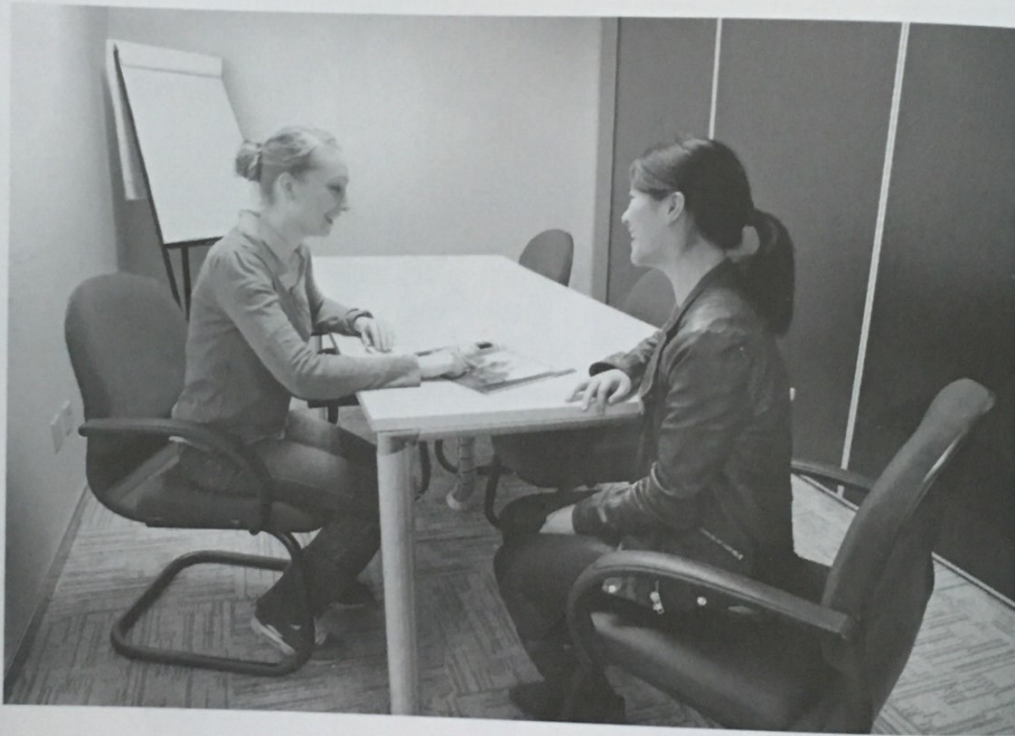


## LISTENING TEST

In the Listening test, you will be asked to demonstrate how well you understand spoken English. The entire Listening test will last approximately 45 minutes. There are four parts, and directions are given for each part. You must mark your answers on the separate answer sheet. Do not write your answers in your test book.

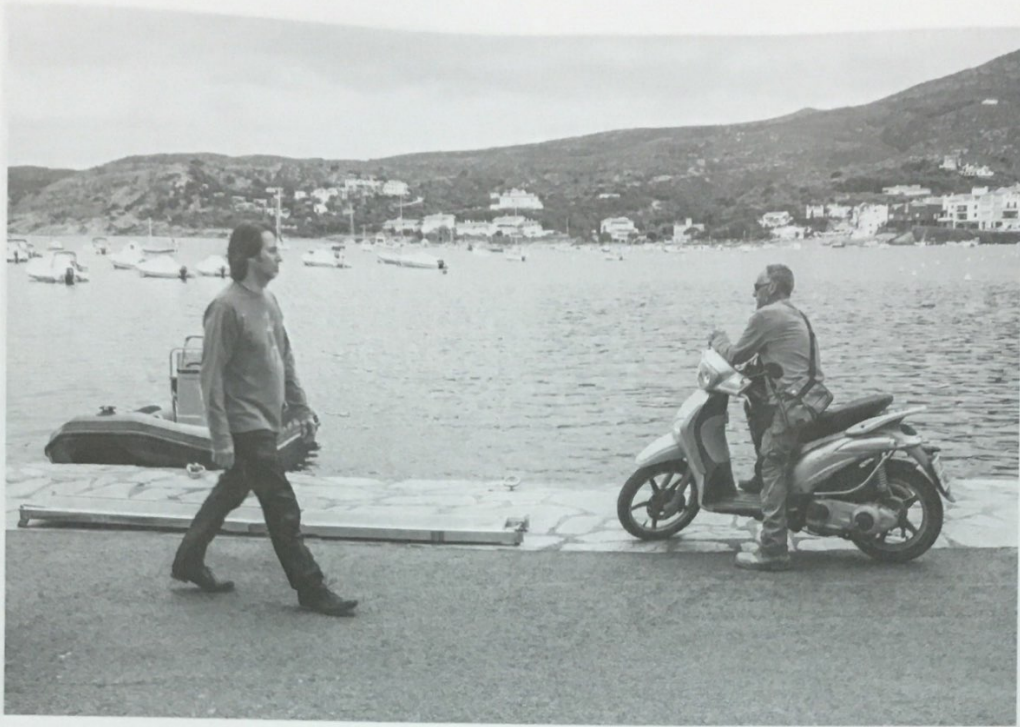
### PART 1

**Directions:** For each question in this part, you will hear four statements about a picture in your test book. When you hear the statements, you must select the one statement that best describes what you see in the picture. Then find the number of the question on your answer sheet and mark your answer. The statements will not be printed in your test book and will be spoken only one time.



Statement (C), "They're sitting at a table," is the best description of the picture, so you should select answer (C) and mark it on your answer sheet.

1.



TEST 3

2.



GO ON TO THE NEXT PAGE

TEST 3 49

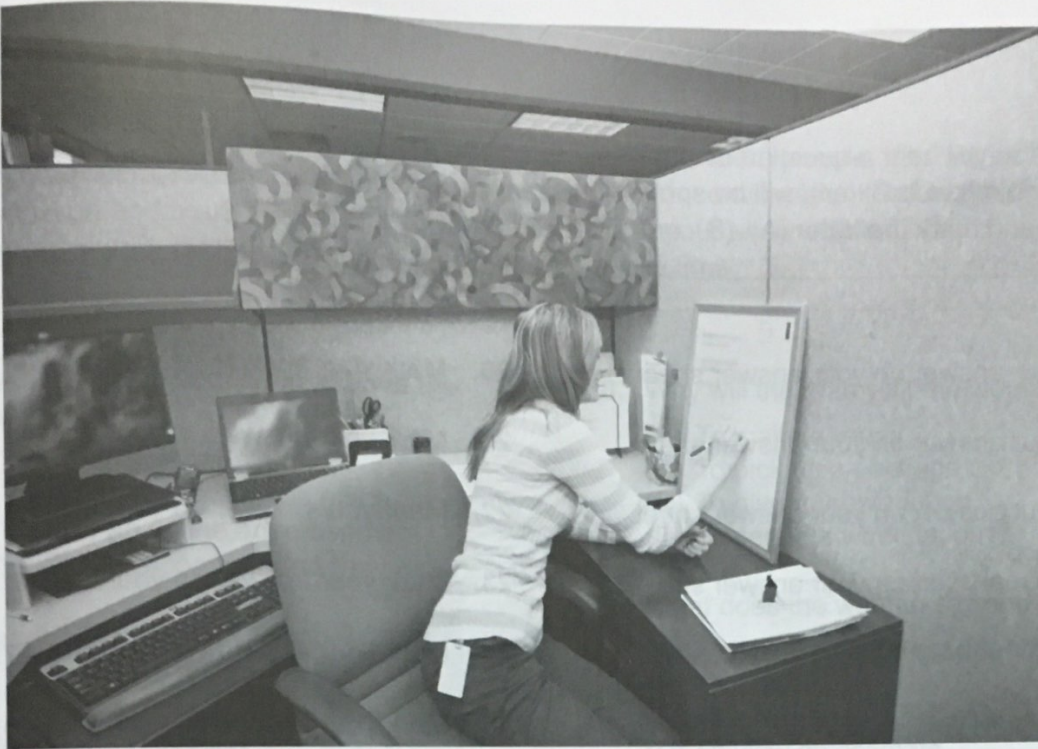
3.



4.



5.



6.



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## PART 2

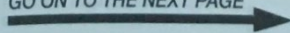
**Directions:** You will hear a question or statement and three responses spoken in English. They will not be printed in your test book and will be spoken only one time. Select the best response to the question or statement and mark the letter (A), (B), or (C) on your answer sheet.

7. Mark your answer on your answer sheet.
8. Mark your answer on your answer sheet.
9. Mark your answer on your answer sheet.
10. Mark your answer on your answer sheet.
11. Mark your answer on your answer sheet.
12. Mark your answer on your answer sheet.
13. Mark your answer on your answer sheet.
14. Mark your answer on your answer sheet.
15. Mark your answer on your answer sheet.
16. Mark your answer on your answer sheet.
17. Mark your answer on your answer sheet.
18. Mark your answer on your answer sheet.
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24. Mark your answer on your answer sheet.
25. Mark your answer on your answer sheet.
26. Mark your answer on your answer sheet.
27. Mark your answer on your answer sheet.
28. Mark your answer on your answer sheet.
29. Mark your answer on your answer sheet.
30. Mark your answer on your answer sheet.
31. Mark your answer on your answer sheet.

### PART 3

**Directions:** You will hear some conversations between two or more people. You will be asked to answer three questions about what the speakers say in each conversation. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The conversations will not be printed in your test book and will be spoken only one time.

32. Why did the man choose to shop at the store?  
(A) The staff is very helpful.  
(B) The store is close to his office.  
(C) He saw an online advertisement.  
(D) His friend recommended the store.
33. What does the woman ask for?  
(A) A credit card  
(B) A discount coupon  
(C) A customer receipt  
(D) A piece of identification
34. Why does the man say he will return at a later time?  
(A) He is late for a meeting.  
(B) He wants to go to another store.  
(C) He has to make a phone call.  
(D) He left something at the office.
- 
35. Where is this conversation most likely taking place?  
(A) At a clothing store  
(B) At a coffee shop  
(C) At an employment agency  
(D) At a dry cleaner's
36. What is the woman doing on Thursday?  
(A) Interviewing for a job  
(B) Picking up a coworker  
(C) Visiting a friend  
(D) Leaving on a business trip
37. What does the man offer to do?  
(A) Exchange a purchase  
(B) Provide express service  
(C) Make a reservation  
(D) Order a special product
38. Why will the man visit the woman's office?  
(A) To make a repair  
(B) To pick up a package  
(C) To give a presentation  
(D) To set up a workstation
39. What does the woman say she will do?  
(A) Reserve a conference room  
(B) Meet a customer  
(C) Talk to a security officer  
(D) Review an estimate
40. What does the woman ask the man to e-mail her?  
(A) A survey  
(B) A report  
(C) An invoice  
(D) An agenda
- 
41. What is the woman shopping for?  
(A) Envelopes  
(B) Art supplies  
(C) Books  
(D) Office equipment
42. What does Omar say about an item?  
(A) It is out of stock.  
(B) It is located on a different floor.  
(C) It is being sold at a reduced price.  
(D) It has received positive customer reviews.
43. What additional service does Omar mention?  
(A) Equipment upgrades  
(B) Online purchasing  
(C) In-store mailing  
(D) Free returns

GO ON TO THE NEXT PAGE 

44. What are the speakers organizing?

- (A) A television interview
- (B) A dinner party
- (C) A concert
- (D) A conference

45. What problem does the woman mention?

- (A) A speaker has canceled.
- (B) A venue has been closed.
- (C) A flight was delayed.
- (D) A delivery was not made.

46. What most likely will the man do next?

- (A) Send an e-mail
- (B) Prepare a presentation
- (C) Make a phone call
- (D) Buy some tickets

47. Where most likely do the speakers work?

- (A) At a sporting goods store
- (B) At a hospital
- (C) At a warehouse
- (D) At a fitness center

48. What does the man imply when he says, "and who can do that"?

- (A) He is asking for a volunteer.
- (B) He wants to know the name of a staff member.
- (C) He thinks a task is impossible.
- (D) He is interested in an applicant's qualifications.

49. What does the woman offer to do?

- (A) Change a schedule
- (B) Check the inventory
- (C) Clean up a work space
- (D) Respond to an inquiry

50. What are the speakers discussing?

- (A) Selecting a new board member
- (B) Setting up an e-mail account
- (C) Submitting an itinerary
- (D) Preparing a report

51. Why was the man unable to complete a task?

- (A) A newsletter contained an error.
- (B) Quarterly sales had declined.
- (C) Some software was not working.
- (D) A colleague was unavailable.

52. What does the woman say she will do on Monday?

- (A) Go to the airport
- (B) Change a reservation
- (C) Contact the technology department
- (D) Mail a contract to a client

53. What does the man say he will do next month?

- (A) Finish a health course
- (B) Attend a medical conference
- (C) Go on vacation
- (D) Move to another city

54. According to the conversation, what did Maria do earlier?

- (A) She changed an appointment.
- (B) She ordered a prescription.
- (C) She printed some documents.
- (D) She examined a patient.

55. What does Maria ask the man to do?

- (A) Make a payment
- (B) Sign a form
- (C) Sit in a waiting room
- (D) Call a pharmacy

56. Why is the man calling?  
 (A) He would like a product catalog.  
 (B) He has not received his order.  
 (C) He needs to know a store's address.  
 (D) He was charged twice for a purchase.

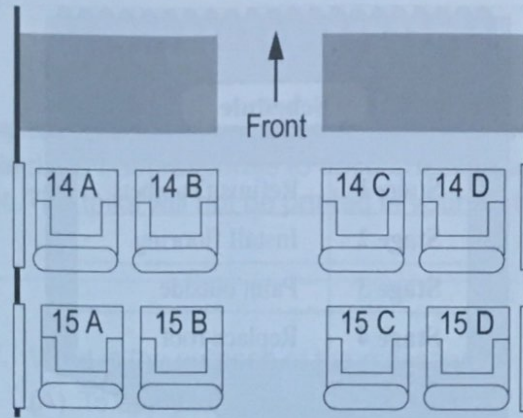
57. What does the woman explain about?  
 (A) A current renovation  
 (B) An expired credit card  
 (C) A technical problem  
 (D) A shortage of merchandise

58. What does the woman ask the man to do?  
 (A) Keep a receipt  
 (B) Answer survey questions  
 (C) Shop at a different location  
 (D) Provide an item number

59. Where most likely is the woman?  
 (A) At a building entrance  
 (B) On a train platform  
 (C) In a conference room  
 (D) In an elevator

60. What information does the man ask for?  
 (A) A password  
 (B) An employee number  
 (C) A name  
 (D) A company address

61. Why does the man say, "There's a policy against that"?  
 (A) To make a recommendation  
 (B) To criticize a mistake  
 (C) To refuse a request  
 (D) To ask for clarification

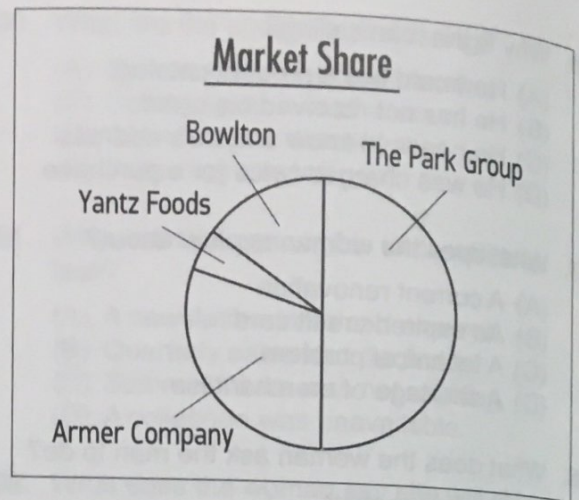


62. What is the purpose of the conversation?  
 (A) To explain a procedure  
 (B) To resolve a problem  
 (C) To improve a service  
 (D) To negotiate a price

63. Look at the graphic. Which seat was the woman originally assigned to?  
 (A) 14A  
 (B) 14B  
 (C) 15A  
 (D) 15C

64. What does the man recommend doing?  
 (A) Checking an airport arrival monitor  
 (B) Asking about a meal selection  
 (C) Requesting a discount voucher  
 (D) Notifying flight staff of a change

Schedule	
Stage 1	Refinish cabinets
Stage 2	Install flooring
Stage 3	Paint outside
Stage 4	Replace roof



65. What most likely is the man's profession?
- Landscape architect
  - Construction manager
  - Plumber
  - Hardware store owner
66. Look at the graphic. What stage of the renovation will begin next week?
- Stage 1
  - Stage 2
  - Stage 3
  - Stage 4
67. What does the woman ask the man to send?
- An invitation
  - A list of costs
  - Some photos
  - A Web site address
68. What are the speakers mainly discussing?
- A marketing campaign
  - A business acquisition
  - An annual budget
  - Employment figures
69. Look at the graphic. Where do the speakers work?
- Armer Company
  - Yantz Foods
  - Bowlton
  - The Park Group
70. Why does the woman say she is not convinced?
- The man is not familiar with a business strategy.
  - Some figures are not accurate.
  - She does not want to hire new employees.
  - A company's profits have decreased.

## PART 4

**Directions:** You will hear some talks given by a single speaker. You will be asked to answer three questions about what the speaker says in each talk. Select the best response to each question and mark the letter (A), (B), (C), or (D) on your answer sheet. The talks will not be printed in your test book and will be spoken only one time.

71. What service is being advertised?  
(A) A training course  
(B) A recycling program  
(C) Appliance repair  
(D) Express delivery
72. How can listeners receive a discount?  
(A) By making a donation  
(B) By using a promotional code  
(C) By registering in advance  
(D) By referring a friend
73. What does the speaker say is available on a Web site?  
(A) An application form  
(B) A price list  
(C) An instructional video  
(D) A list of locations
74. Where is the announcement being made?  
(A) At a bus terminal  
(B) At a train station  
(C) At a shopping mall  
(D) At an airport
75. What does the speaker ask listeners to do?  
(A) Return at a later time  
(B) Speak to a representative  
(C) Validate a ticket  
(D) Register online
76. According to the speaker, what will be distributed?  
(A) Refreshments  
(B) Area maps  
(C) Schedules  
(D) Hotel vouchers
77. What is the purpose of the message?  
(A) To apply for a job  
(B) To volunteer for a task  
(C) To arrange a meeting  
(D) To confirm an order
78. What does the speaker imply when she says, "the grand opening is in two months"?  
(A) She should reschedule an appointment.  
(B) She wants the listener to reserve a room.  
(C) A project will be completed on time.  
(D) A decision must be made quickly.
79. What most likely will the speaker do next?  
(A) Fill out an application  
(B) Complete a survey  
(C) E-mail some documents  
(D) Make some phone calls
80. Where do the listeners work?  
(A) At an art gallery  
(B) At a hotel  
(C) At a tourist office  
(D) At a camera shop
81. What will the listeners be doing today?  
(A) Designing a logo  
(B) Giving tours  
(C) Distributing fliers  
(D) Taking photographs
82. What has the speaker done for the listeners?  
(A) Paid for their lunch  
(B) Provided museum tickets  
(C) Ordered uniforms  
(D) Marked locations on a map

83. What kind of business does the speaker work for?  
(A) A local bakery  
(B) A corporate law firm  
(C) A department store  
(D) An advertising agency

84. What is the speaker announcing?  
(A) An employee promotion  
(B) An award nomination  
(C) A new partnership  
(D) An upcoming fund-raiser

85. What does the speaker say about Luisa Perez's project?  
(A) It helped a client increase profits.  
(B) It made use of new technology.  
(C) It promoted collaboration across departments.  
(D) It led to changes to a company policy.

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86. What is the main topic of the meeting?  
(A) A magazine article  
(B) Survey results  
(C) A competitor's product  
(D) A new supplier

87. What feature of the product does the speaker mention?  
(A) Color options  
(B) Durability  
(C) Removable parts  
(D) Preprogrammed settings

88. What does the speaker imply when she says, "the user's manual is currently about twenty pages long"?  
(A) The manual can be viewed online.  
(B) The manual should be shortened.  
(C) Page numbers will be added to the manual.  
(D) Customers should read the manual carefully.

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89. What is the talk mainly about?  
(A) Attracting employers  
(B) Building a park  
(C) Planning a celebration  
(D) Analyzing traffic patterns

90. What problem does the speaker mention?  
(A) Delayed permits  
(B) Broken equipment  
(C) Scheduling conflicts  
(D) Lack of funds

91. What are listeners asked to do?  
(A) Conduct a survey  
(B) Choose a location  
(C) Make a list of business owners  
(D) Purchase some supplies

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92. What type of business does the speaker work for?  
(A) An accounting firm  
(B) A manufacturing company  
(C) An employment agency  
(D) A health clinic

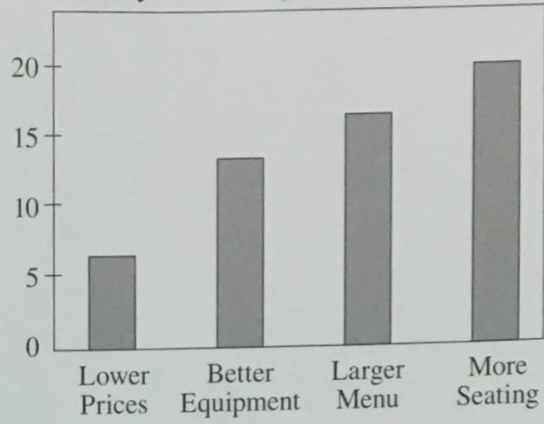
93. What does the speaker imply when he says, "this might take some time"?  
(A) He is suggesting that the listeners return later.  
(B) He hopes the listeners will be patient.  
(C) He is pointing out that the office will close soon.  
(D) He recommends that a project date be extended.

94. What does the speaker ask the listeners to do?  
(A) Submit their résumés  
(B) Confirm their contact information  
(C) Make a copy of their identification  
(D) Fill out some paperwork

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Order form	
Item	Quantity
T-shirts	100
Postcards	150
Coffee cups	500
Candy bars	700

Survey Results by Number of Votes



95. Look at the graphic. Which quantity on the order form will be changed?
- (A) 100
  - (B) 150
  - (C) 500
  - (D) 700
96. What is the speaker doing next week?
- (A) She is going on a vacation.
  - (B) She is giving a product demonstration.
  - (C) She is inspecting a facility.
  - (D) She is starting a new job.
97. What does the speaker say about Igor?
- (A) He will enter some data into a system.
  - (B) He will print an invoice.
  - (C) He will be training a new employee.
  - (D) He will be taking care of some accounts.

98. Where does the talk take place?
- (A) At a restaurant
  - (B) At a factory
  - (C) At a supermarket
  - (D) At a repair shop
99. Look at the graphic. Which suggestion will the company begin to work on?
- (A) Lower prices
  - (B) Better equipment
  - (C) Larger menu
  - (D) More seating
100. What will employees receive for completing the survey?
- (A) A complimentary meal
  - (B) A company shirt
  - (C) A store gift card
  - (D) A cash prize

This is the end of the Listening test.