

## What questions should I ask my interviewer?

Most interviewers will give you an opportunity to ask questions after they've finished *grilling*<sup>3</sup> you, so be prepared to make the most of it. Try to concentrate on issues that are important to you and combine an interest in the company with an interest in the job.

<sup>3</sup> *interrogating*

It's unlikely that everything you want or need to know about the job will have been covered over the course of the interview. There is always more information available and **you should have at least five questions prepared.**

Regarding **role specific questions**, look through the job description to see if there are any areas that you would like more information about. Below are some good examples. Complete the questions with words from the list.

*objectives    aspirations    fit    reaching    available*

1. "Why has the position become \_\_\_\_\_?"
2. "What are the main \_\_\_\_\_ of the position?"
3. "What obstacles are there in \_\_\_\_\_ these objectives?"
4. "What \_\_\_\_\_ do you have for the person you hire?"
5. "Where will the job \_\_\_\_\_ into the team structure?"

Good interview preparation should have given you an *insight*<sup>4</sup> into what it's like to work for a company, but it's good to get answers *straight from the horse's mouth*<sup>5</sup> in case you've misinterpreted anything.

<sup>4</sup> chance to understand    <sup>5</sup> directly from someone who knows

The questions below are a good place to start. Put the words in the right order to make correct questions.

- a) "What's at your company working the best thing about?"
- b) "How do good teams within you relationships build?"
- c) "Are expansion plans there for any?"
- d) "How culture you would the company describe?"

To show your **interest and knowledge of the industry** the company operates in, it's also **a good idea to have a question ready regarding a current event or issue in the market.**

For example, "How do you think the recent merger between your two main competitors will affect the future of the industry?"

How well your interviewer reacts and answers your questions gives you a great insight into the company. The interview isn't just for them to see if you're the right fit for the organisation – you should also be making sure they're the right fit for you.

Generally, **it's not a good idea to ask about pay or benefits**, as this can make you seem more interested in what the organisation can do for you, rather than what you can do for them.

