

Reading TEST

Directions

In this part you will read a selection of texts, such as magazine and newspaper articles, letters and advertisements. Each text is followed by several questions. Select the best answer for each question and mark the letter (A), (B), (C) or (D) on your answer sheet.

Part 7 Answer sheet pp. 294-303

Ne prenez que 30 minutes pour faire cette partie.

Questions 153-156 refer to the following text.

Sometimes going on a business trip can be more of a headache than anything that even remotely resembles pleasure. The first phase of this nightmare begins when you've finally hailed a cab after having waited on a sidewalk for 15 minutes with your arm in the air hoping to catch a driver's attention. The next thing you know you're stuck in bumper to bumper traffic. When you've finally made it to the airport and you've paid a hefty fare, you then have to face standing in line to check in for your flight. If that weren't enough to ruin your day, the woman behind the counter coldly announces that your flight has been overbooked and that there are no seats left. Then after having waited 2 hours for the next available flight you have to go through the grueling experience of passing through security checks, taking off your belt and shoes, emptying your pockets and walking through the metal detector. Then you have to get in line once again to get on the plane. By the time you get to your destination you are exhausted and completely disheveled and you still have to get to the office to either meet with clients or give a presentation. Let's face it, being a businessman is not as glamorous as some advertisements would lead us to believe.

153. What is the purpose of this text?

- (A) to indicate the joys of travelling
- (B) to advise on the best way to get to an airport
- (C) to reveal the reality of being a businessman
- (D) to show how to hail a cab

154. What is the first difficulty that a businessman faces?

- (A) finding a taxi
- (B) raising his arm
- (C) waiting in line
- (D) standing on line

155. What does he have to do after having waited for a couple of hours?

- (A) reveal his pockets
- (B) tie his shoes
- (C) tighten his belt
- (D) go through security

156. What does a businessman look like upon arrival?

- (A) tired and clean
- (B) tired and unkempt
- (C) refreshed and alert
- (D) refreshed and neat

Questions 157-160 refer to the following letters.

John A. Complainer
5 Main St.
London England W53APU

June 30, 20__

World News
77 Fullofit Ave.
London England H45LIE

Re: Your article on opening shops on Sundays

To whom it may concern:

My wife has been nagging me for years that she is bored on Sundays because she has nothing to do. We've had numerous arguments over the issue as I am never bored. I always find something to do. Sometimes I play golf with my friends, or they come over and we watch football matches on television, and if all else fails we just sit down at the table and play some card games. After having read your article on opening shops on Sundays, my wife has found a new occupation. She is now the chairwoman of "Wives who want to shop on Sundays." She has become a staunch advocate of shopping. Thanks to your article my wife is never home. She is demonstrating in the streets, distributing pamphlets and asking passers-by for their signatures on petitions. My life has become a nightmare. I'm alone most week days and the only time that I see anyone is on Sundays when I can get together with my friends. I must admit that I miss my wife, and I was wondering if there were anything that you could print in your paper to get her to stay at home.

Sincerely,

J. Complainer

Reading TEST

World News
77 Fullofit Ave.
London England H45LIE

July 7, 20__

John A. Complainer
5 Main St.
London England W53APU

Re: Response to your letter

Dear Mr. Complainer,

Our editing staff has looked over your letter, and unfortunately there is nothing that we can do about the issues that you are having with your spouse. If Mrs. Complainer has decided to become a Sunday shopping advocate, it is of her own free will. The only thing that we could suggest is the old adage, "if you can't beat them, join them." In other words, if you would like to spend more time with your wife, why not try becoming an advocate too. Make up your own sign and head out into the streets with her.

Sincerely,

The editors

157. What doesn't Mr. Complainer do on Sundays?

- (A) play golf
- (B) deal cards
- (C) watch television
- (D) entertain his wife

158. What is the purpose of the man's letter?

- (A) to get shops opened on Sundays
- (B) to spend more time with his friends
- (C) to get the editors to write an article that would make his wife stay home
- (D) to advocate women's rights

159. What is the tone of the man's letter?

- (A) desperate
- (B) engaging
- (C) cold
- (D) cheerful

160. What do the editors advise him to do?

- (A) become a lawyer
- (B) join her cause
- (C) get a divorce
- (D) find another hobby

Questions 161-164 refer to the following text.

Are you looking for ample space for condominiums, parking lots or offices? We have just the deal for you. Recently, our firm, Jacobson's & Sons, Inc., has foreclosed on a 25,000 square foot factory which can be converted into luxury lofts, multiple offices or garages. Were you to purchase the building, 10% of the space is underground and thus could be turned into parking spaces and rented out for added income. The structure was a former shoe factory that declared bankruptcy seven months ago. We acquired the property in June, and have had it listed barely a month. Consequently, this is a once in a lifetime opportunity to get your hands on abundant room, which is so rare to come by nowadays. We are sure that this property will not be on the market for long. The roof and the plumbing have recently been inspected and both are sound. The architectural design of the building dates back to the 1950s and is considered part of the city's cultural heritage. It is a unique structure that is both functional and aesthetic. Our professional agents are ready to give you a tour of the factory and once you've seen it you'll be convinced that this is an exceptional opportunity. Our offices are open from 9 a.m. to 6 p.m. and should you have any questions, you could always visit our site Jacobsons.com.

161. How big is the space reserved for parking?
- (A) 2,000 square feet
 - (B) 2,500 square feet
 - (C) 3,000 square feet
 - (D) 3,500 square feet
162. When was this advertisement printed?
- (A) April
 - (B) May
 - (C) June
 - (D) July
163. When did the factory go out of business?
- (A) January
 - (B) March
 - (C) May
 - (D) June
164. What can be said about the roof and the plumbing?
- (A) Both are faulty.
 - (B) Neither one is sturdy.
 - (C) They need fixing.
 - (D) They pass inspection.

Reading TEST

Questions 165-168 refer to the following text.

As the saying goes, if at first you don't succeed, try, try, again. Well aren't you tired of always being the one who tries and never succeeds? We've got the solution for you. Our brokerage firm, Sheister Associates, will take your money and turn it into profit. We create custom-made portfolios and as a result we diversify your assets by investing into stocks, bonds and mutual funds. We charge an annual fee of 10% of your assets and for this amount you're not only guaranteed a personal analysis, you also get a checking account and a debit card. So for one all-encompassing price, you get not one but three services at no extra cost. In the past we've been able to generate up to 50% return in less than a year. Many of our mutual funds pay out monthly dividends and they are either reinvested or go into money management accounts. If the market continues its upward path there is no telling how far you can go. With a minimum investment of \$200,000 we can turn that amount into \$1,000,000 within 10 years, provided that this trend is maintained. We have 50 trained brokers on staff and they're experienced professionals who are waiting for your call. Don't wait, call us now and become one of those who really succeed. You're only a phone call away from becoming a winner.

165. What does the brokerage firm not provide?

- (A) a checking account
- (B) a debit account
- (C) a personal touch
- (D) a credit account

166. How much is the brokerage fee?

- (A) 10% of investments
- (B) 50% of investments
- (C) 75% of investments
- (D) 100% of investments

167. How often is the fee deducted?

- (A) once a year
- (B) once a season
- (C) biannually
- (D) monthly

168. What is needed to make \$1,000,000?

- (A) a winning ticket
- (B) a continuing tendency
- (C) a trained broker
- (D) a successful investment

Questions 169-172 refer to the following advertisement.

According to a recent survey, Hybrid Cars Inc. has been rated the best car designer for the 21st century. They produce environment-friendly vehicles that reduce CO₂ emissions and consequently pollute less. Let's face it, we have to be more responsible if we want to save our planet. Sustainable development is no longer a choice. We have to change our habits and decide what a priority is for everyone, not just for ourselves. Hybrid Cars produce 30% less polluting gases compared to other cars on the market. Their self-charging battery enables them to use more electric power than gasoline. When the battery runs low on power, the car automatically switches to the fuel tank. During this time the battery is charged by an internal generator that needs very little fuel to run. When the battery is fully charged, a car can travel at speeds of 130 kph and for a duration of 4 hours. This greatly lessens the amount of gas that is needed and thus cuts down on air pollution. Hybrid Cars designers are conscientious engineers who not only think about our future, but take into consideration the look of the car. These are all sleek vehicles with state-of-the-art technology that provides for safety and comfort. We have decided to give the company a five-star rating*, our highest reward.

*Our rating system is from 0 (the poorest) to 5 (the best) stars.

169. What does this text highlight?

- (A) the overall quality of Hybrid Cars
- (B) the practicality of driving a Hybrid Car
- (C) the cost of Hybrid Cars
- (D) the era that Hybrid Cars were produced

170. What happens when a battery is out of power?

- (A) The car comes to a stop.
- (B) The car temporarily runs on fuel.
- (C) The car slows down.
- (D) The car speeds up.

171. What does the consumer have to do?

- (A) change his behaviour
- (B) buy a new car
- (C) answer a survey
- (D) drive for 4 hours

172. What are the car engineers concerned with?

- (A) the brakes
- (B) the tires
- (C) the style
- (D) the hubcaps

ons?

Reading TEST

Questions 173-176 refer to the following memos.

To: All flight personnel
From: Management

Due to the recent economic crisis we have decided to alter several policies concerning all long-haul flights. Starting January 1, passengers will be required to check in at least 3 hours prior to their flights. Any passenger who has purchased a Y or K class ticket will receive 50% of the number of miles accredited to the flight. J and P classes will receive the total number of miles but prices for these classes will be increased by 10%. Passengers in economy will be allowed to check in only one suitcase per person, and not weighing more than 40 lbs. There will be a fee of \$5 per pound for any excess weight. Any extra baggage will cost \$50 per item. Passengers flying this class will be allowed one carry-on bag that cannot exceed 20 X 20 inches. As there will be more passengers in economy, the number of seats will be increased, resulting in less leg room and seat incline. There will be a charge of \$4.50 for all alcoholic beverages including wine and beer and a rental fee of \$2.50 for all headsets. Business and first class passengers will be allowed 2 suitcases weighing 40 lbs. each and two carry-on bags per person. They can check in up to one hour before their flights. Should you have any questions concerning this matter please get in touch with Lisa Minnulli in customer service.

To: Lisa Minnulli
From: Engineering staff

Hi Lisa,

We in the engineering staff are curious to know how you plan on increasing the number of the seats on the planes. As it is, we're flying at capacity, and any additions could be considered a security hazard as there will be less room. In addition, as most of us don't have the means to fly in either business or first class, we feel that the new policies are much too restrictive and discriminatory. After all, tickets in economy cost money and there is no reason why we should be penalized just because we cannot afford the more luxurious seats. We hope that management will reconsider its decision or there will be a further decrease in ticket sales, which inevitably has negative consequences for everyone who works for the airline.

173. When will the new policies be initiated?

- (A) at the end of the year
- (B) early January
- (C) in the spring
- (D) Independence Day

174. What will passengers flying in Y and K classes not receive?

- (A) all miles
- (B) a fee for headsets
- (C) a luggage surplus
- (D) soft drinks

175. What will happen to cabin space in economy?

- (A) It will be enlarged.
- (B) It will stay the same.
- (C) It will be doubled.
- (D) It will be reduced.

176. Why do the engineers oppose the new company policy?

- (A) It's biased.
- (B) It's provincial.
- (C) It's superfluous.
- (D) It's heretical.

Questions 177-179 refer to the following grid and memo.

Position	Salary	Company	City
Secretary	\$45,000	Xenon Chemicals	Philadelphia, Pa.
School Janitor	\$35,000 + lodging	Roosevelt High School	Yonkers, N.Y.
Hostess	\$40,000 + gratuities	T.G.I.W.	Princeton, N.J.
Plumber	\$75,000	Pipelines Connect	Boston, Mass.

Memo to all Temp agents:

Please be advised that the above positions are new and should be added to your current employment listings. We would also like to remind you that we are an equal opportunity agency and we do not discriminate against race, sex, religion or sexuality. Our motto is, "The best job for the best applicant." Anyone applying for the plumber's position will have to go through two interviews and all positions require three references.

177. What comes with the janitor's position?

- (A) housing
- (B) food
- (C) cleaning materials
- (D) overtime

178. What will supplement the hostess's salary?

- (A) a smile
- (B) promptness
- (C) tips
- (D) a good attitude

179. What is needed for the plumber's position?

- (A) experience
- (B) literacy
- (C) at least one interview
- (D) various recommendations

Reading TEST

Questions 180-183 refer to the following advertisement.

Wanted: Part-time and full-time volunteers for testing

Requirements:

You must be at least 16 years old (anyone under 18 must come with a parent approval letter).

All candidates must be willing to run a gamut of physical exercises.

Candidates must pass a physical exam to determine if you are able to take the position.

Candidates must be literate and be able to do simple arithmetic.

Volunteers must sign a release letter in which they accept being filmed throughout our research, as all 21 rooms (bedrooms, bathrooms) will be equipped with cameras.

All candidates will be provided with room and board in our laboratories during the period of the experiment.

Anyone with dietary restrictions or foreign nationals may not apply.

The experiment will last 6 weeks from July 1 – August 15.

If you're interested, please send your motivation letters to:

Human Behavior Research

7 Koala Way

Sydney, Australia

Deadline: March 30, 20__

180. What must a candidate be able to do?

- (A) read
- (B) swim
- (C) type
- (D) cook

181. Who cannot apply for the position?

- (A) a Spaniard
- (B) a Dane
- (C) an Englishman
- (D) all of the above

182. What is the minimum age required without parental approval?

- (A) 16
- (B) 18
- (C) 21
- (D) There is no age limit.

183. What will happen to candidates?

- (A) They will be asked to write.
- (B) Their voices will be taped.
- (C) Their actions will be recorded on film.
- (D) They will be asked to return in August.

Questions 184-187 refer to the following grid.

Policy	Hospitalisation	Dental	Optical	Home Care	Plastic Surgery	Pharmaceutical
Basic	Yes	No	No	No	No	No
Basic Plus	Yes	Yes Deductible: \$300	No	No	No	No
Quarter Coverage	Yes	Yes Deductible: \$250	Yes Deductible: \$500	No	No	No
Half Coverage	Yes	Yes Deductible: \$200	Yes Deductible: \$200	Yes 1 month	No	No
Full Coverage	Yes	Yes Deductible: \$100	Yes Deductible: \$100	Yes 3 months	Yes Deductible: \$1,500	No
Elite Coverage	Yes	Yes	Yes	1 year	Yes Deductible: \$1,500	Yes Reimbursement based on receipts

Memo: To all insurers

The above chart is a listing of the most recent policies and what they cover. Please note that for those who have half, full and elite coverage, they will have to set up their own schedules for home care and nurses' aids must be contacted 1 month in advance. Please be informed that our dental policy does not include orthodontics.

184. Which policy requires a payment of \$300 for a filling?

- (A) basic
- (B) basic plus
- (C) quarter
- (D) half

185. Which policy requires a payment of \$200 for eyeglasses?

- (A) basic
- (B) basic plus
- (C) half
- (D) elite

186. How early do half, full and elite policy holders have to get in touch with nurses' aids?

- (A) 1 month
- (B) 3 months
- (C) as early as possible
- (D) 1 year

187. Who is covered for braces?

- (A) basic plus
- (B) quarter
- (C) half
- (D) no one

Reading TEST

Questions 188-190 refer to the following report.

This year's tax incentive plan is for those who buy a home for the first time before June 30. Many people have become frightened to invest into real estate because of the recent depressed market. The current administration is trying to do away with this reticence by offering an \$8,000 tax deduction for first-time owners and a \$5,000 deduction for those who are buying a vacation home. All offers must be notarized and recorded in the local tax department by no later than June 30. Closings must take place before September 30, in order to take advantage of this fiscal encouragement. Any tax payer who satisfies the above mentioned conditions must fill out tax form D3507 and send it with his annual tax declaration form by April 15. This is a prime opportunity to buy that dream house or vacation property. The government has never been so motivated to initiate real estate investments and revive a market that has been suffering for too long. Officials are betting on a new revived real estate market to jumpstart the economy. If people buy homes there will be more homes needed. Thus construction will perk up and provide jobs for the currently unemployed. If people are making money they will want to spend and consumerism will be revitalized. This is a crucial time for the government and its success lies on the results of this tax policy.

188. Who will be able to deduct \$5,000 from their taxes?

- (A) people buying a second home
- (B) anyone with a small house
- (C) anyone who is reticent
- (D) those who are frightened of the market

189. By when must all sales be finalized?

- (A) January 1
- (B) April 15
- (C) June 30
- (D) September 30

190. Why is the government so motivated?

- (A) to breathe life into the economy
- (B) to help people go on vacation
- (C) to make people go shopping
- (D) to change local architecture

Questions 191-193 refer to the following memo.

As you are all aware, this is the year that we've decided to have the offices repainted. It's going to be an inconvenience for all concerned. However, there is some light at the end of the tunnel. As it is your workplace that is getting an overhaul, we would like you to choose the tint of the walls. We've had a plethora of colors to pick from, yet we've narrowed them down to the following: royal blue, peachy pink, ruby red, peacock purple, canary yellow or just basic white. We will accept your suggestions but the color with the most votes will be selected this Wednesday. During the time that the work is done we will all be required to work from home. Could all employees pass by the human resources department before this coming Friday and leave your home and cell phone numbers with Camille. Our offices will be closed for about a week to give the painters ample time to do a good job, but it might take as long as a fortnight. We hope that the results will be to everyone's liking; thanks for your cooperation and patience.

191. How many colors can the employees choose from?

- (A) 2
- (B) 3
- (C) 5
- (D) 6

192. Why do employees have to see Camille?

- (A) to leave contact numbers
- (B) to buy her lunch
- (C) to vote for a color
- (D) to tint her glasses

193. Up to how long will the offices be closed?

- (A) 7 days
- (B) 10 days
- (C) 14 days
- (D) 30 days

Reading TEST

Questions 194-197 refer to the following e-mail and grid.

To: Flounder's Fresh Fish
Purchasing Department

From: Seafood Soles
Wholesale Department

Dear Sirs,

Attached please find a copy of our latest price list for our seafood products. As you know, all of our products are the freshest because they are fished the day of sale. Our prices may be higher than our competitors' but we feel that the price is justified by the quality we offer. As you have written to us inquiring about our seafood prices we have sent you our line of crustaceans. The listed prices below correspond to one tank containing a dozen animals. Shipping costs are not included and orders must be received by the end of each month. Once your order has been received, there is no cancellation policy because the number of fish that we catch per day is exclusively based on your order. Were you to cancel, we would be left with the fish and without a buyer. We hope that this is not an inconvenience. Please contact us at your convenience for details concerning our payment policy.

Thank you in advance,

Fred Fishman
Customer Service

To: Seafood Soles
Attn: Fred Fishman

From: Flounder's Fresh Fish

Dear Mr. Fishman,

I am hereby sending you an order form that corresponds to the list you sent me last week. We have heard of your good reputation and accept the terms of your contract sight unseen. We would also be interested in your catalogue of fish.

Thank you in advance,

Sincerely,
S.M. Elly

Item	Amount	Date of purchase	Location
Lobsters	5	December 20	Atlantic Ocean
Crabs	4	December 27	Caribbean Sea
Scallops	10	January 1	Indian Ocean
Crawfish	15	November 25	Mississippi River

194. How many lobsters have been ordered?

- (A) 5
- (B) 10
- (C) 15
- (D) 60

195. Why are the prices higher than other companies?

- (A) They like cheating the customer.
- (B) Their products are the freshest.
- (C) It's hard to find fish.
- (D) The weather conditions are poor.

196. What product must emanate from the Mississippi River?

- (A) scallops
- (B) crayfish
- (C) crabs
- (D) crawfish

197. What is Flounder's Fresh Fish requesting?

- (A) tarter sauce
- (B) a list of their fish products
- (C) better quality
- (D) lower prices

Reading TEST

Questions 198-200 refer to the following text.

For a limited time only, the Chest Manhasset Bank will accept applications for home improvement loans with a never-before-seen 1% interest rate. If your home was damaged during last week's hurricane you can now think about those repairs at hardly any extra cost. You must apply by June 1 to take advantage of this opportunity. Very often when homes have been damaged by Mother Nature, the first things to be broken are shutters, roof tiles, gutters, eaves and gates. With our home improvement loan you no longer need to worry. Our low-interest loans are available for up to \$100,000 for those who can prove that their house was damaged in the hurricane and \$50,000 for those who just need to refresh their homes. Our offer is different from other loans because it is more than just a loan; it is also a credit line. There are no restrictions, and you can use the amount however and whenever you like during the life of the loan. Reimbursements are on the 15th of every month, however if you would like to pay back more than your monthly amortisation you may do so at any time. Bank employees are not eligible for this loan.

198. Who can take advantage of the loan?

- (A) anyone who has a home
- (B) those whose homes were damaged in the hurricane
- (C) bank employees
- (D) those who already have a loan

199. What is not mentioned among those things that need repair?

- (A) roofs
- (B) gates
- (C) shutters
- (D) sewers

200. When is payment due?

- (A) in the middle of every month
- (B) whenever the client wishes
- (C) at the end of the loan
- (D) June 1